

### Jon Snade

Partner



London

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Jon is a partner in the national corporate team, based in London, specialising in advising on corporate transactions for SMEs, entrepreneurs and investors. Jon has a particular focus on advising high-growth technology companies and disruptive, tech-enabled businesses, including FinTech and InsurTech clients and has received recognition in the legal directories (Legal 500 and Chambers) for his expertise in the fields of venture capital, M&A and FinTech.

Jon guides and supports high-growth businesses and their stakeholders throughout the company growth lifecycle – from start-up to exit – and advises on a broad range of UK and cross-border private company transactions, including venture capital and private equity investments, mergers and acquisitions, disposals, joint ventures and reorganisations.

Jon is also a French speaker and an active member of the French Chamber of Great Britain.

# **Expertise**

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CleanTech and renewables

FinTech

InsurTech

Startups

Technology

## Featured experience

#### **Eos Venture Partners**

Advised Eos Venture Partners, a strategic venture capital fund focused exclusively on the insurance sector, on its investment in London-based InsurTech startup Concirrus, as part of a \$26m series B round alongside Albion VC, deeptech investor IQ Capital and CommerzVentures.

#### **Anansi Technology**

Acted for InsurTech business Anansi Technology on its £1.5m seed investment led by Octopus Ventures, with participation from a number of prominent angel investors.

#### **Superscript**

Advised UK-based InsurTech Superscript, a digital-first insurance provider to small businesses and high-growth tech companies, on its \$54m Series B funding round led by BHL UK (owner of Comparethemarket) and with participation from Fortune 500 insurer, The Hartford.

### **Agilico Bidco Limited**

Advised Agilico on its acquisition of the entire issued share capital of Capital Document Solutions for an undisclosed sum.

### **Testimonials**

"He has provided invaluable advice and expertise on some really knotty topics."

Chambers 2024,

"Jon has proved to be an excellent confidant and adviser, ensuring that our business received the best client care possible." Chambers 2024,

"Jon Snade provides excellent communication and advice."

Legal 500 2023,

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