

Richard Nicholas

Partner

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Richard heads up the data, digital and sourcing teams in Birmingham. Recognised as a leading expert in technology law by Legal 500 and in Chambers and Partners, Richard advises on an array of matters including outsourcing, e-commerce, data protection and contracts. Richard advises on the adoption of new technologies, from development through procurement and implementation to support and resale.

Richard has worked with technology suppliers such as Vodafone, BT, Tech Data and NTT Data as well as their customers, including many of the UK's largest retailers, banks, government departments and charities. His experience of negotiating on different sides of a transaction means that he's well placed to anticipate and deal with issues that arise.

Richard also heads up Ascensus, our programme for in-house lawyers and business leaders, focusing on the needs of general counsel, DPOs and business owners. He has trained several hundred in-house lawyers and is a regular speaker at data and digital law events on topics such as dealing with a data breach, use of smart contracts, blockchain and NFTs. He has been interviewed on BBC Radio 4s 'You and Yours' and on local news on digital disruption and changes to data law.

Expertise

Commercial law

Data protection and privacy

Digital and data

Featured experience

NTT Data Business Solutions

Worked with IT and Business Services provider NTT Data Business Solutions on various of its large IT deals over the past 12 years, with a wide range of customers.

Outdoor clothing retailer

Advised a high street and online retailer on its data protection compliance. This included advising on e-commerce and advertising.

A well-known national charity

Advised a national charity on its digital, e-commerce and data agreements over a period of 14 years.

An automotive company

Advised a European car parts distributor on its digital transformation, including data and e-commerce arrangements with dealers and service centres.

Testimonials

"Stoy Solutions probably wouldn't have survived without Richard's quick and accurate advice on some critical legal aspects. As a tech client, I deeply appreciate his expertise in in software and outsourcing."

Anton Stoyanov, CTO, Stoy Solutions