

Browne Jacobson advises on ThinCats financing for Bluprintx's acquisition of Australian Salesforce specialist Skie

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The Manchester banking and finance team of UK and Ireland law firm Browne Jacobson has advised on the financing arrangements for the acquisition of Australian Salesforce specialist Skie by Palatine-backed Bluprintx, a Liverpool-based digital transformation consultancy.

The acquisition, completed in February 2025, was financed by ThinCats, which also provided an acquisition facility to support Bluprintx's future geographic and service expansion. The deal represents a significant step in Bluprintx's strategic buy-and-build strategy as it continues to establish itself as a leading global consolidator in the digital transformation sector.

Skie, founded just over six years ago, operates globally from locations in Australia and Singapore with over 210 certifications and a 50-strong team of experts across Australia and the Asia-Pacific region. The acquisition follows Bluprintx's recent acquisitions of IO Integration, Definitive Results and ITG Commerce, demonstrating the company's ambitious growth trajectory since Palatine Private Equity's investment in September 2024.

Following the acquisition, Bluprintx now has more than 200 employees across its global offices spanning four continents, with locations in Liverpool, Sydney, Melbourne, Dallas, Budapest, London and Singapore. The expanded group provides comprehensive Salesforce consultancy services and digital transformation solutions to multinational clients.

The move underlines Bluprintx's ambition to become a leading global consolidator in the digital transformation space, with ThinCats providing both the acquisition financing and an ongoing facility to enable the company to expand its capabilities and reach across key locations.

The Browne Jacobson banking team was led by partner Graham Ball, head of banking and finance in Manchester, alongside senior associates Thomas Donohoe and Beth Nixon, and paralegal Zoe Dekar.

Graham Ball commented: "We're thrilled to have supported Palatine and Bluprintx with this strategic acquisition financing, which also demonstrates ThinCats' continued confidence in Bluprintx's growth strategy. The deal strengthens Bluprintx's position in the Asia-Pacific market and provides a strong platform for further international expansion. It's particularly satisfying to support a Liverpool-based business with its global ambitions."

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