

Browne Jacobson delivers record-breaking growth as strategic vision drives exceptional performance

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Browne Jacobson has announced record-breaking financial results for 2024/25, with turnover reaching £137m annual equivalent turnover- a 16% increase from £118m the previous year.

The exceptional performance has been driven by the UK and Ireland law firm's strategic vision of being at the forefront of society's biggest issues, supporting clients who are tackling the challenges that matter most.

This approach, combined with the firm's role as a connector and its commitment to building a digitally fluent workforce, positions Browne Jacobson as a standout performer in the legal market.

During 2024/25, there was unprecedented growth in the firm's partnership, with 13 lateral hire partners – the most the firm has made in a single year to date.

The firm has made substantial investments in a new real estate and construction practice in Ireland and has bolstered its corporate team in both Ireland and Wales. Other senior hires have been made across the firm's locations and its sectors - corporates, health and life sciences, government, education, and financial services and insurance. This expansion in senior roles creates a formidable cross-jurisdictional offering for clients with interests across the UK, Ireland and internationally.

Strategic appointments include corporate partners Christian Farrow, Phil Pugh, and Tom Saunderson from Acuity Law into Cardiff, with Tom bringing specialised aerospace, space and defence expertise, and Ireland corporate partner Gavin Bluett who brings significant tech expertise.

Richard Medd, Managing Partner, said: *"These results reflect the success of our clear strategic vision and the exceptional talent of our people. By positioning ourselves at the forefront of society's biggest issues, we're not just delivering legal services – we're helping to shape the solutions that matter most to our clients and communities."*

"Our record partner appointments demonstrate our commitment to being more than just advisors. We're connectors – bringing together the right expertise, networks and resources to drive our clients' success. This approach, underpinned by our values of being ambitious, collaborative, down to earth, fair, inclusive and pragmatic, creates an environment where both our people and clients thrive."

The firm's success has also enabled significant investment in innovation, including the rollout of a new matter management system and pilots with cutting-edge AI platforms including Thomson Reuters' CoCounsel and Harvey. These investments are central to building a digitally fluent workforce that can meet the evolving needs of clients operating in an increasingly complex world.

The firm has been reappointed to key panels including NatWest and YPO and secured significant new instructions from existing clients such as Castore, Mace and the Welsh Government. Browne Jacobson was also appointed to a number of new panels including to Serco Group plc providing a full suite of legal services to its UK and European business, selected after demonstrating its commitment to O Shaped principles and showing impressive private and public sector credentials, exemplifying the firm's ability to deliver holistic solutions at scale.

Key deals and projects include advising CDS Superstores on The Range's acquisition of the Homebase brand name, IP and 75 UK and Ireland stores, advising on England's first combined county authority in the East Midlands, and advising on the Infected Blood Enquiry.

Recognition of the firm's excellence continues with its strongest ever performance in Legal 500 and Chambers & Partners rankings, achieving 27 Tier 1 rankings across both public and private sector expertise, including its first entry into London private equity transactions rankings.

Browne Jacobson continues to lead on social mobility, maintaining its position as joint-top employer alongside PwC in the Social Mobility Foundation's employer index for 2024. Since 2020, the firm has supported more than 80,000 students to bolster their career prospects through its FAIRE (Fairer Access Into Real Experience) work experience and events programme, demonstrating its commitment to creating opportunities for those traditionally under-represented in the legal profession. The firm also formally launched REACH (Race, Equality and Cultural Heritage) mentoring programme following a two-year pilot that provided support to 25 individuals, with 16 of those going on to secure employment within the business.

The firm has also enhanced its family-friendly policies, equalising paternity, co-parent and adoption leave to up to 26 weeks, with the first 13 weeks fully paid, reinforcing its commitment to supporting work-life balance and creating an inclusive culture where ambition and wellbeing go hand in hand.

Looking ahead, the firm will continue to invest in innovation and its infrastructure, with a new innovation group leading on finding tech solutions for the business and practice of law. Office moves are planned for Manchester and Cardiff following the recent completion of its London client suite refurbishment, further enhancing its ability to serve clients across its seven-office network.

Richard concluded: *"What sets us apart is not just our ambitious growth, it's how we achieve it. We've created a culture that combines clear strategic purpose with being a genuinely great place to work. Our people are passionate about making a difference, and that energy translates directly into exceptional outcomes for our clients. This is just the beginning of what we can achieve together."*

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