

Browne Jacobson corporate tech lawyers advise Agilico on significant acquisition of managed print services specialist

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The investment sees Agilico's customer base significantly expand to over 13,000, with the majority been SME's and its machines in field (MIF) jump to over 40,000.

Agilico is now considered the UK's biggest independent managed print services business. It specialises in providing leading workplace technology solutions including: managed print, information management, agile working and telecoms and IT.

Capital Document Solutions is headquartered in Edinburgh and supplies cost effective document solutions equipment, including multifunctional devices, printers and scanners, production print devices and software to a diverse client portfolio dotted throughout Scotland.

Browne Jacobson's London based team was led by **corporate technology partner** [Jon Snade](#), with assistance from **senior associate** [Harry Pearson](#) and **associate** [Shania Sood](#). MacRoberts LLP (led by Alan Kelly, Mark Quinn and Bonar Mercer) advised Agilico in relation to Scots law aspects.

Jon Snade commented: *"We were delighted to have advised Agilico on this important acquisition, which cements their status as the UK's leading and largest independent managed print services business."*

"Capital has an excellent reputation in Scotland for its very extensive and high-quality print solutions service line but now, as part of the nationwide Agilico group, it has a great opportunity to develop and grow its digital print offering and tap into a much broader (both geographically and in terms of sectors) customer base."

"The deal reflects our corporate tech team's reputation to successfully partner with and help grow some of the most innovative businesses in the UK tech space, highlighting the team's expert knowledge in understanding the layered needs of our tech clients and the key challenges they are facing at present."

This is the third acquisition the Browne Jacobson corporate tech team has completed for Agilico, having advised on the acquisition of McDowell & Company in March 2020 and Diamond Group in June 2021.

Contact

Kara Shadbolt



Senior PR & Communication Manager

kara.shadbolt@brownejacobson.com

+44 (0)330 045 1111

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