

Rachel Whitaker

Partner

 Nottingham

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Rachel leads our health sector procurement practice with over 15 years' experience in procurement law. Rachel advises on major transactional procurement projects across the full breadth of the health sector and provides strategic procurement advice and risk mitigation tactics.

Rachel's in-depth knowledge of the Public Contracts Regulations 2015 and the wider framework for procurement in the health sector means she is well placed to advise our health sector clients on innovative and complex procurement projects. She has built up a wealth of experience in advising in the complex area of pathology procurement and outsourcing.

Rachel provides support to clients who are facing or bringing challenges to the outcome of a contract award decision, and together with our wider procurement litigation team, provides tactical and commercially pragmatic advice to clients working through procurement challenges.

Rachel is the co-author of the firm's 'Managing procurement risks and challenges' workshop, providing practical and tactical advice to clients managing major procurement projects and challenges, as well as being a core member of our group advising on upcoming procurement law reform. She is a frequent contributor to our webinar series and as is often asked to speak at external events.

Expertise

Government

Health

Featured experience

Procurement of regulatory management system

Rachel supported a UK regulatory agency with the procurement of a new regulatory managements system. Rachel guided the client through a complex competitive dialogue process whilst managing a number of incumbent provider and conflict issues.

Pathology managed service contract procurement

Rachel advised the BCPS pathology network on the procurement of a multimillion-pound blood sciences managed service contract. Rachel advised on all aspects of the development of the suite of procurement documents and supported the roll out of the process.